meet our corporate team



Olivia Carter

**FOUNDER** 



Erica Fitch

CO-FOUNDER RECRUITING & OPERATIONS



Victoria Chiampas

CO-FOUNDER FINANCE & MARKETING

city managers

- 0-100 followers
- 101-250 followers
- 251-500 followers
- 501-1k followers
- 1,000+ followers

- PORTLAND
  OLIVIA CARTER
- 2 BEND
  ERICA FITCH &
  VICTORIA CHIAMPAS
- TRICITIES
- PRESCOTT
- 5 SEATTLE CYNTHIA LOUIE
- 6 LAS VEGAS
  AMIE CARR
- 7 CHICO
  CARLY BOETTCHER
- 8 SPOKANE
  SADIE MCBOURNIE

- 9 OREGON COAST
  OLIVIA CARTER
- WHIDBEY ISLAND
- MONTCLAIR NJ
  KAITLYN REILLY
- SF PENINSULA
- SAN JOSE

  VANESSA FERNANDEZ
- RALEIGH
  ASHLEY SIDLE
- REDDING
  KAITLIN CIBART
- 16 SANTA CLARITA

# city managers

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- 1,000+ followers

- 17 CANBY
  TERA ABBOTT
- 18 SNOHOMISH CO
  ALLISON WILSON
- 19 EUGENE
  AMBER JONES
- 20 OAKLAND
  NICOLE DILLMAN
- 21 REBECCA YOUNG
- VENTURA

  KELSEY REVICH
- 23 MAUI MWN CORPORATE
- 24 VANCOUVER WA VALERIYA O'BRIEN

- 25 CAHU EMILY LEE
- 26 SANTA CRUZ

  MWN CORPORATE
- PRINEVILLE

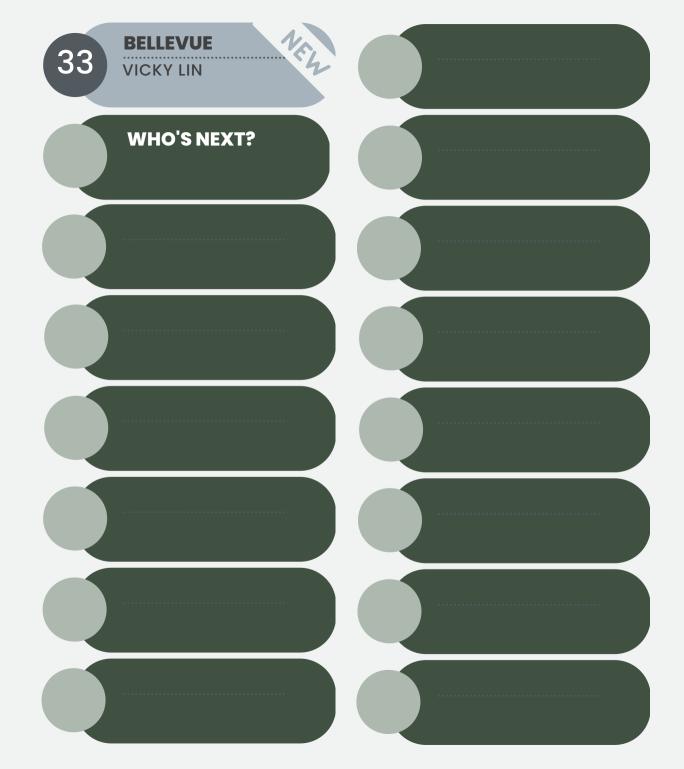
  CASSIE BECKER
- 28 CARLSBAD

  MWN CORPORATE
- HOOD RIVER
  OLIVIA CARTER
- 30 SALT LAKE CITY MOLLY PEASE
- KLAMATH FALLS
  MIKAYLA HOWE
- 32 TWIN CITIES

  JESSICA WALKER

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city growth plan





251-500 followers

501-1k followers

1,000+ followers



### **LAUNCH**

Setting up your page, learning the brand, getting the word out.



### **BUILD**

Consistently posting content and interacting with moms in your city



#### **GROW**

Looking for opportunities to get exposure for your page (collaborations, meetups, events, etc)



### **MONETIZE**

Creating products, partnering with local businesses, paid media, etc.



### **NATIONAL CAMPAIGNS**

Working with corporate to get paid media on a larger/national scale.

# RUNNING AN INSTAGRAM GIVEAWAY



01

**BUSINESS OUTREACH** 

Reach out to local businesses (I started with ones I personally established relationships with) and share the goal of the page and how fun it would be for the community and it will grow both of our brands at the same time!

**CREATE GRAPHICS** 

Canva

Have fun with it and be creative with our images/icons and relate what you use with the giveaway.

\*Having instructions to enter on the slide is a great idea and Cassie did so well using her own style WITH our brand kit.

02

0

RUN GIVEAWAY ON INSTAGRAM

Have a scheduled time when entries cutoff and when you'll announce the winner! This way entrants and businesses have a clear idea of what to expect.

03

OUTCOMES & RESULTS

04

Created more reach in the community, I gained about 100 followers. Businesses benefited as well getting to be discovered by MWN community. Fun to meet some of the winners in person & make those connections



CASSIE BECKER, MOM WHAT'S NEXT PRINEVILLE



## **FRANCHISES**

Kidstrong
Kumon
Urban Air Adventure Park
Goldfish Swim School
Mathnasium
Once Upon a Child
Kona Ice
Sit Still Kid's Salon

## **VOLUNTEER ORGS**

Rotary International National Park Service American Red Cross

## **CITY SPECIFIC PAGES**

Downtown \_\_\_\_\_ City of \_\_\_\_\_ ParksandRec

## **MOM GROUPS**

MOPS Macaroni Kids Fit4Mom

# **WHAT'S NEXT?**

WE WANT TO HEAR FROM YOU



Take out your phone, let's do it!

## WHO DO YOU KNOW?

Our best referral source is YOU

# IDEAS/FEEDBACK

Lay it on us.

## **HAPPY HOUR**

Mark your calendar: APRIL 6 // 7-8pm PST

## **NEXT MEETING**

We hope to see you: MAY 4 // 1-2pm PST